

North Jersey Truck Center's Smooth Transition to AP Optimization



Industry: Trucking

Location: Saddle Brook, New Jersey

Employees: 100+

Invoices: 1,000/month

ERP: CDK

North Jersey Truck Center (NJTC), a family-owned business and New Jersey's oldest full service truck dealer, specializes in servicing Freightliner, Mitsubishi FUSO, and Sprinter vehicles.

They offer new and used vehicle sales, parts, and comprehensive services catering to fleets, owner-operators, repair shops, and a broad range of trucking customers.

The company is deeply committed to delivering full-service solutions and takes pride in their ability to custom-built trucks according to their customers' needs.

"Using Yooz has drawn our employees to work closer together."

Ted Gubernard, Parts Manager

⊗ Previous Pain Points

Paper heavy invoicing & manual data entry

Time-consuming invoice processing

Physical document storage & inefficient access

ERP automatic data transfer

Employee resistance to change

✓ The Yooz Solution

Multi-channel electronic invoice scanning with AI-powered recognition and verification.

Unlimited customizable workflows with tailored approval levels.

Cloud-based 24/7 remote access. Powerful search capability similar to leading search engines.

Seamless platform integration with over 250 platforms including CDK and DTNA.

User-friendly interface including live and online training.

⊗ The Challenge

NJTC faced the overwhelming task of handling 1,000+ invoices per month, a process which required significant manual effort to code, enter, and process through the Accounts Payable (AP) workflow. *"Processing a single day's invoices manually could actually take days,"* explains Yvette Duque, Bookkeeper at NJTC. *"The process involves entering, verifying, and matching data with packing slips, checking prices, and then waiting for managerial approval."*

Lost invoices further compounded the issue by increasing the time required for retrieval and processing.

Finally, there was resistance to adopting new technology, particularly among long-tenured employees who were reluctant to shift from established, familiar processing methods.

"When taking care of invoices, the process is now so easy and so fast, I'm happy with it."

Lorena Lazaro, Administrative Assistant

✓ The Solution

To drive effective change, NJTC required software that was efficient, user-friendly, and fully compatible with CDK, their existing Enterprise Resource Planning (ERP) system. Their CDK contact recommended Yooz as the ideal solution.

Yooz offers a seamless integration – native, automated, and prepackaged – with both CDK and NJTC's financing provider Daimler Truck North America (DTNA). This compatibility, along with Yooz's advanced features and customizable interface, gave NJTC confidence in implementing Yooz as an efficient and effective invoicing solution.

"I absolutely love Yooz! I love paperless! No more file cabinet, no more filing, no more matching. The system does it automatically."

Yvette Duque, Bookkeeper

The Impact

Implementing Yooz has completely transformed NJTC's accounts payable process by eliminating the need for paper invoices and collecting manual packing slips.

Furthermore, digitalization and automation streamline approval workflows and enhance communication, significantly cutting processing times. The intuitive, customizable interface facilitated quick employee adaptation, and seamless integration with the existing CDK ERP platform has transformed operations.

Ted Gubernard, Parts Manager at NJTC, noted *"Implementing Yooz has greatly improved our workflow. It has accelerated invoice processing and dramatically reduced errors."*

The company also saw improved vendor and customer relationships due to the now rapid and effortless retrieval of invoices.

