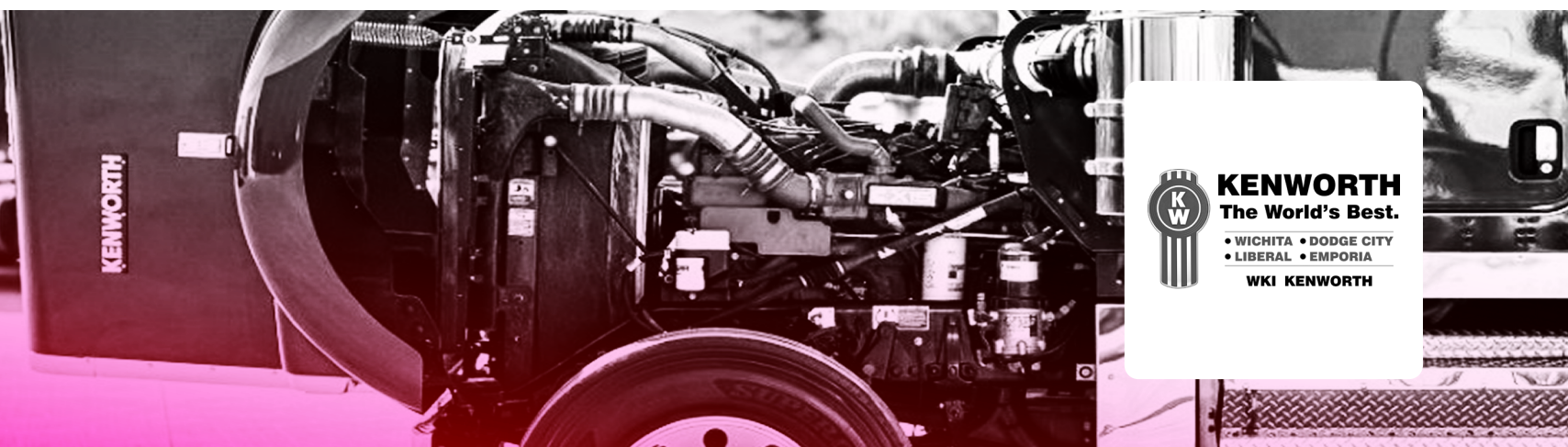


WKI Kenworth Drives Forward with New Invoice Process



Industry: Trucking,
Location: USA
Employees: 250+
Invoices: 5,000/month
ERP: Karmak

"I love everything about Yooz. I believe that it is the only solution out there that's actually going to solve your AP problems."

Peggy Holden, Accounting Manager

⊗ Previous Pain Points

Paper heavy invoicing & manual data entry

Physical document storage & inefficient access

Time-consuming invoice processing

Multiple, conflicting business systems

No accounts payable platform scalability

✓ The Yooz Solution

Multi-channel electronic invoice scanning with AI-powered recognition and verification.

Centralized, cloud-based data storage with 24/7 remote access from anywhere.

Unlimited customizable workflows with tailored approval levels.

Single invoice system with seamless ERP integration and Unified Chart of Accounts.

Highly flexible workflow with unlimited users and locations.

Wichita Kenworth is a heavy duty truck dealership offering sales and service including new and used trucks, parts, and other related accessories as well as financing, leasing, repair, and maintenance services.

As a subsidiary of CSM Companies, a top Kenworth dealer in North America and three-time Kenworth Dealer of the Year, CSM Truck embraces the same people-first approach that has led CSM Companies to significant growth and over a billion dollars in annual revenue across all divisions.

⊗ The Challenge

The company's accounting department of six had only one member, Accounts Payable Specialist Valerie Elder, actively processing invoices. Despite having an Accounts Payable (AP) automation system in place for two years, they still handled around 5,000 invoices monthly. Unfortunately, about 400-500 invoices routinely went missing or unpaid by month's end, leading to a drop in productivity as employees scrambled through emails to locate the necessary information.

When Peggy Holden became Accounting Manager in April 2022, she immediately noticed inconsistencies in the accounting process. She also observed that the existing AP automation system didn't fully deliver on its promised functionality, affecting the Enterprise Resource Planning (ERP) system, Karmak.

Peggy recognized the need for a new solution.

"It's no longer a matter of guessing, now it's a matter of precision."

Peggy Holden, Accounting Manager

✓ The Solution

While attending the 2022 Karmak conference, Holden and Staff Accountant Amy Ruggles discovered a promising solution at the Yooz booth. Learning of Yooz's successful partnership with Karmak provided further assurance that WKI Kenworth wouldn't be a mere trial run. This confidence was further bolstered by connecting with a like-minded onsite customer who had gone through a similar journey. The contract was signed the very next day.

Yooz was efficiently integrated and operational within months, even though it was the holiday season. Holden noted that it could have been implemented even faster, but they chose a phased rollout, implementing each store separately. In addition, as part of the process, the Yooz support team assisted WKI Kenworth in mastering the system, empowering them to be self-sufficient as they continued to grow and scale their organization.

"I could not be happier. Not only did Yooz absolutely deliver everything that was marketed, but they gave me things that I didn't even know that I needed, yet they made such a huge impact."

Peggy Holden, Accounting Manager



The Impact

Thanks to Yooz, WKI Kenworth's AP process is now entirely paperless.

All documents are digitally organized in Yooz, providing the accounting department with clear visibility into each invoice status.

This transformation led to impressive results, reducing monthly invoice discrepancies from hundreds to an average of just twenty. Holden emphasized this shift, stating, *"Instead of chasing invoices, we're efficiently processing them."*

Holden's ultimate triumph? *"We've received zero complaints from our 250+ employees, marking a complete transformation in employee morale."*